2013 Semiannual Report

For the six-month period ended September 30, 2012

TONAMI HOLDINGS CO., LTD.

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Forward-Looking Statements

This report includes forward-looking statements that represent Tonami Group's assumptions and expectations in light of currently available information. These statements reflect industry trends, clients' situations and other factors, and involve risks and uncertainties which may cause actual performance results to differ from those discussed in the forward-looking statements in accordance with changes in the business environment.

A MESSAGE FROM THE PRESIDENT

I welcome this opportunity to report to our shareholders on the operating environment and business results for the six-month period ended September 30, 2012.

During the first six-month period, the Japanese economy showed signs of a modest recovery, supported by demand associated with reconstruction in the aftermath of the Great East Japan Earthquake of March 11, 2011. However, prospects for the Japanese economy remained uncertain in view of the European sovereign debt crisis, the persisting strength of the yen, and constraints on electricity supply in Japan, as well as concerns centering on the scheduled consumption tax increase and the outlook for both employment and social security.

In the distribution industry, whereas domestic freight volumes are expected to trend upward, reflecting the recovery of production and on the rebound from the big drop in the previous year, international freight is projected to be lackluster as the strong yen and post-earthquake shift of production sites overseas means there is likely to be little growth in exports. The challenging business environment is expected to continue in view of high fuel prices and intensifying price competition.

In these circumstances, the Tonami Group strove to secure stable revenues from truck transport and freight forwarding and to expand third-party logistics (3PL), the Group's priority. At the same time, we analyzed the profitability of transactions in order to

UNAUDITED CONSOLIDATED FINANCIAL HIGHLIGHTS

TONAMI HOLDINGS CO., LTD, AND CONSOLIDATED SUBSIDIARIES

	Million	s of yen	Thousands of U.S. dollars (Note 1)
	Six months ended September 30, 2012	Six months ended September 30, 2011	Six months ended September 30, 2012
For the period: Operating revenues Logistics Information processing Sales Others Operating income Net income Total comprehensive income (loss)	¥ 56,848 52,597 1,105 2,752 394 1,269	¥ 58,566 53,656 1,254 3,189 467 354 204 102	\$ 732,577 677,783 14,240 35,464 5,090 16,353 11,031 7,565
Per share (yen and U.S. dollars) (Note 4) Net income (loss), basic Net income, diluted Cash dividends	_		\$ 0.1215
At period-end: Total assets Total net assets	¥114,358 46,449	•••••••••••••••••••••••••••••••••••••••	\$1,473,686 598,570

Notes: 1. U.S. dollar amounts presented in the unaudited financial statements are included solely for convenience and should not be construed as representations that Japanese yen amounts have been or could in the future be converted into U.S. dollars. The rate of ¥77.60 = U.S.\$1, prevailing on September 30, 2012, has been used for the translation into U.S. dollar amounts in the unaudited financial statements.

^{2.} The computation of net income (loss) per share of common stock is based on the weighted average number of shares outstanding (which represents the number of issued shares less treasury stock.) during each period.

improve margins. As a result, operating revenues amounted to ¥56,848 million, a decrease of 2.9% or ¥1,718 million compared with the same period of the previous year.

With regard to profits, negative factors included revisions to freight charges and unit rates and concerns about the possibility of a rise in fuel costs.

Nevertheless, operating income increased 257.9% or ¥915 million compared with the same period of the previous year to ¥1,269 million, thanks to the structural reform of our business in accordance with the Three-year Medium-term Business Plan launched in April 2012,

Net income increased 319.5% or ¥652 million to ¥856 million.

We paid an interim dividend of ¥2.0 per share and plan to pay a year-end dividend also of ¥2.0 per share. As a result, the annual dividends will amount to ¥4.0 per share for the fiscal year ending March 31, 2013.

Results by Segment

The Group strove to expand business with existing customers and cultivate new ones for truck transport, freight forwarding, and 3PL services. The Group also sought to minimize unprofitable transactions. Export-related logistics demand remained sluggish. As a result, operating revenues from the logistics-related business decreased 2.0% or ¥1,059 million compared with the same period of the previous year to ¥52,597 million. Segment income increased 863.6% or ¥879 million to ¥981 million owing to improved profitability of the key 3PL services and a reduction in costs through enhanced operational efficiency of the mainstay truck

transport and freight forwarding operations, despite concerns about an increase in fuel costs.

Operating revenues from the information processing business amounted to ¥1,105 million, a decrease of 11.9% or ¥149 million compared with the same period of the previous year. Segment income was ¥70 million, an increase of 433.5% or ¥56 million.

Operating revenues from the sales business, which includes merchandising, consignment sales, and a non-life insurance agency, amounted to ¥2,752 million, a decrease of 13.7% or ¥437 million compared with the same period of the previous year. Segment income decreased 15.4% or ¥23 million to ¥124 million.

Operating revenues from other businesses, which include automobile repair and direct mail service, amounted to ¥394 million, a decrease of 15.4% or ¥73 million compared with the same period of the previous year. Segment income decreased 2.8% or ¥1 million to ¥57 million.

Full-Year Outlook

There are few grounds for optimism about Japan's economic prospects in view of a possible resurgence of the European debt crisis and the slowdown of overseas economies, in particular, the Chinese economy and other emerging economies, and concerns about declines in production and exports due to the persisting strength of the yen.

Although the Group maintained a robust financial performance in terms of profit in the first six-month period, prospects for the second half are unclear

because of the strong yen and sluggishness of the Japanese economy.

In order to promote structural reform of our business with a view to expanding its scale, a key theme of the Three-year Medium-term Business Plan, we will continue to strengthen our competitiveness in the marketplace through further enhancement of logistic services and quality and reinforcement of the profit structure through thorough cost control according to the volume of work .

We will continue making a concerted effort to raise business performance so as to meet the expectations of our shareholders. In all our endeavors, we will be grateful for your continued support.

December 2012

Katsusuke Watanuki

President and Representative Director

L. Wotanuhi

Unaudited Consolidated Balance Sheets tonami holdings co., Ltd. and consolidated subsidiaries

		•	Thousands of U.S. dollars
	Millions		(Note 1)
	September 30, 2012	March 31, 2012	September 30 2012
ASSETS			
Current assets:			
Cash and time deposits	¥ 8,430	¥ 8,636	\$ 108,634
Marketable securities	_	_	_
Trade receivables:			
Notes and accounts	18,970	20,019	244,459
Less: allowance for doubtful accounts	(41)	(45)	(528)
Inventories (Note 2)	964	606	12,422
Deferred tax assets	460	511	5,928
Other current assets	2,757	3,318	35,528
Total current assets	31,540	33,045	406,443
Property and equipment: Land Buildings and structures	40,981 20,866	41,304 21,341	528,106
Machinery and vehicles	2,220	2,050	268,892 28,608
Machinery and vehicles	2,220	**	•
•	2,220 — 7,928	2,050	28,608
Construction in progress	_	2,050 92	28,608 — 102,165
Construction in progress		2,050 92 6,810	28,608
Construction in progress Other Total property and equipment		2,050 92 6,810	28,608 — 102,165 927,771
Construction in progress Other Total property and equipment Investments and other assets:	7,928 71,995	2,050 92 6,810 71,597	28,608 — 102,165 927,771 68,325
Construction in progress	7,928 71,995 5,302	2,050 92 6,810 71,597	28,608 — 102,165 927,771 68,325 2,642
Construction in progress Other Total property and equipment Investments and other assets: Investments in securities Deferred tax assets	7,928 71,995 5,302 205	2,050 92 6,810 71,597 5,631 298	28,608 — 102,165
Construction in progress Other Total property and equipment Investments and other assets: Investments in securities Deferred tax assets Goodwill	7,928 71,995 5,302 205 44	2,050 92 6,810 71,597 5,631 298 95	28,608 — 102,165 927,771 68,325 2,642 567

The accompanying Notes are an integral part of these statements.

		Thousands o U.S. dollar		
	Millions		(Note 1)	
	September 30, 2012	March 31, 2012	September 30 2012	
LIABILITIES				
Current liabilities:				
Short-term bank loans	¥ 14,477	¥ 13,490	\$ 186,559	
Current portion of long-term debt	1,158	1,208	14,923	
Current portion of bonds with stock acquisition rights	3,000		38,660	
Trade notes and accounts payable	9,698	10,928	124,974	
Income taxes payable	477	416	6,147	
Other current liabilities	7,852	8,180	101,185	
Total current liabilities	36,662	34,222	472,448	
Long-term liabilities:				
Long-term debt, less current portion	6,922	10,453	89,201	
Deferred tax liabilities from revaluation reserve for land	4,696	4,742	60,516	
Employees' severance and retirement benefits	13,440	14,079	173,196	
Retirement benefits for directors and corporate auditors	119	154	1,534	
Negative goodwill	192	230	2,474	
Other long-term liabilities	5,878	6,159	75,747	
Total long-term liabilities	31,247	35,817	402,668	
Total liabilities	67,909	70,039	875,116	
NET ASSETS				
NET ASSETS Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012				
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012				
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012 Issued: 97,610,118 shares at September 30, 2012				
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012	14,183	14,183	182,771	
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012 Issued: 97,610,118 shares at September 30, 2012 97,610,118 shares at March 31, 2012 Capital surplus	14,183 11,682	14,183 11,682	182,771 150,541	
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012 Issued: 97,610,118 shares at September 30, 2012 97,610,118 shares at March 31, 2012 Capital surplus Retained earnings	· ·	, .	150,541	
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012 Issued: 97,610,118 shares at September 30, 2012 97,610,118 shares at March 31, 2012 Capital surplus Retained earnings Treasury stock, at cost: 6,851,085 shares at September 30, 2012 and	11,682	11,682	150,541	
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012 Issued: 97,610,118 shares at September 30, 2012 97,610,118 shares at March 31, 2012 Capital surplus Retained earnings Treasury stock, at cost: 6,851,085 shares at September 30, 2012 and 6,845,870 shares at March 31, 2012	11,682	11,682	150,541 203,170	
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012 Issued: 97,610,118 shares at September 30, 2012 97,610,118 shares at March 31, 2012 Capital surplus Retained earnings Treasury stock, at cost: 6,851,085 shares at September 30, 2012 and	11,682 15,766	11,682 15,007		
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012 Issued: 97,610,118 shares at September 30, 2012 97,610,118 shares at March 31, 2012 Capital surplus Retained earnings Treasury stock, at cost: 6,851,085 shares at September 30, 2012 and 6,845,870 shares at March 31, 2012	11,682 15,766 (2,017)	11,682 15,007 (2,016)	150,541 203,170 (25,992	
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012 Issued: 97,610,118 shares at September 30, 2012 97,610,118 shares at March 31, 2012 Capital surplus Retained earnings Treasury stock, at cost: 6,851,085 shares at September 30, 2012 and 6,845,870 shares at March 31, 2012 Total shareholders' equity	11,682 15,766 (2,017)	11,682 15,007 (2,016)	150,541 203,170 (25,992 510,490	
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012 Issued: 97,610,118 shares at September 30, 2012 97,610,118 shares at March 31, 2012 Capital surplus Retained earnings Treasury stock, at cost: 6,851,085 shares at September 30, 2012 and 6,845,870 shares at March 31, 2012 Total shareholders' equity Accumulated other comprehensive income:	11,682 15,766 (2,017) 39,614	11,682 15,007 (2,016) 38,856	150,541 203,170 (25,992 510,490	
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012 Issued: 97,610,118 shares at September 30, 2012 97,610,118 shares at March 31, 2012 Capital surplus Retained earnings Treasury stock, at cost: 6,851,085 shares at September 30, 2012 and 6,845,870 shares at March 31, 2012 Total shareholders' equity Accumulated other comprehensive income: Unrealized gain on securities	11,682 15,766 (2,017) 39,614	11,682 15,007 (2,016) 38,856	150,541 203,170 (25,992 510,490 1,907 81,559	
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012 Issued: 97,610,118 shares at September 30, 2012 97,610,118 shares at March 31, 2012 Capital surplus Retained earnings Treasury stock, at cost: 6,851,085 shares at September 30, 2012 and 6,845,870 shares at March 31, 2012 Total shareholders' equity Accumulated other comprehensive income: Unrealized gain on securities Revaluation reserve for land Total accumulated other comprehensive income	11,682 15,766 (2,017) 39,614 148 6,329	11,682 15,007 (2,016) 38,856 427 6,413	150,541 203,170 (25,992 510,490 1,907 81,559	
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012 Issued: 97,610,118 shares at September 30, 2012 97,610,118 shares at March 31, 2012 Capital surplus Retained earnings Treasury stock, at cost: 6,851,085 shares at September 30, 2012 and 6,845,870 shares at March 31, 2012 Total shareholders' equity Accumulated other comprehensive income: Unrealized gain on securities Revaluation reserve for land	11,682 15,766 (2,017) 39,614 148 6,329	11,682 15,007 (2,016) 38,856 427 6,413	150,541 203,170 (25,992 510,490 1,907 81,559 83,466	
Shareholders' equity: Common stock: Authorised: 299,200,000 shares at September 30, 2012 299,200,000 shares at March 31, 2012 Issued: 97,610,118 shares at September 30, 2012 97,610,118 shares at March 31, 2012 Capital surplus Retained earnings Treasury stock, at cost: 6,851,085 shares at September 30, 2012 and 6,845,870 shares at March 31, 2012 Total shareholders' equity Accumulated other comprehensive income: Unrealized gain on securities Revaluation reserve for land Total accumulated other comprehensive income Minority interest:	11,682 15,766 (2,017) 39,614 148 6,329 6,477	11,682 15,007 (2,016) 38,856 427 6,413 6,840	150,541 203,170 (25,992	

Unaudited Consolidated Statements of Income and Consolidated Statements of Comprehensive Income tonami holdings co., Ltd. and consolidated subsidiaries

For the six months ended September 30, 2012 and 2011

•	Millions of yen		Thousands of U.S. dollars (Note 1)
	2012	2011	2012
Operating revenues:		······································	
Operating revenues	¥56,848	¥58,566	\$732,577
	56,848	58,566	732,577
Operating costs and selling, general and administrative expenses:			
Operating cost	52,529	55,026	676,920
Selling, general and administrative expenses	3,050	3,186	39,304
	55,579	58,212	716,224
Operating income	1,269	354	16,353
Other income and expenses:			
Interest and dividend income	165	164	2,126
Equity in earnings of affiliates	30	15	386
Income (loss) on sells of property and equipment, net	207	145	2,668
Interest expenses	(238)	(255)	(3,067)
Other, net	148	189	1,907
	312	258	4,020
Income before income taxes and minority interests	1,581	612	20,373
Income taxes:			
Current	411	334	5,296
Income taxes for prior periods	113	_	1,456
Deferred	190	95	2,448
	714	429	9,200
Income before minority interests	867	183	11,173
Minority interests	11	(21)	142
Net income	¥ 856	¥ 204	\$ 11,031
Minority income	11	(21)	142
Net income before minority interests	867	183	11,173
Other comprehensive loss			
Valuation difference on other securities	(279)	(81)	(3,591)
Share of other comprehensive income of associates accounted for using equity method	(1)	0	(17)
Total other comprehensive loss	(280)	(81)	(3,608)
Total comprehensive income/loss	587	102	7,565
Total comprehensive income/loss attributable to:			
Owners of the parent	577	123	7,437
Minority interests	10	(21)	128

The accompanying Notes are an integral part of these statements.

Unaudited Consolidated Statements of Cash Flows Tonami holdings co., Ltd. and consolidated subsidiaries

For the six months ended September 30, 2012 and 2011

	Millions of yen		Thousands of U.S. dollars (Note 1)
	2012	2011	2012
Cash flows from operating activities:			
Income before income taxes and minority interests	¥ 1,581	¥ 612	\$ 20,374
Depreciation and amortization	2,029	1,842	26,147
Loss on disposal/sales of property and equipment	(207)	(145)	(2,668)
Loss on devaluation of investments in securities	10	13	129
Loss on devaluation of golf club memberships	1	3	13
Amortization of goodwill	13	13	168
Equity in earnings of affiliates	(30)	(15)	(387)
Increase in allowance for doubtful accounts	16	21	206
Decrease in employees' severance and retirement benefits	(639)	(244)	(8,235)
Decrease in retirement benefits for directors and corporate auditors	(35)	(14)	(451)
Increase in accrued bonuses to employees	32	24	412
Interest and dividend income	(165)	(164)	(2,126)
Interest expenses	238	255	3,067
Decrease in trade receivables	1,049	1,297	13,518
Increase in inventories	(359)	(289)	(4,626)
Decrease in accounts payable	(1,230)	(758)	(15,851)
Increase (decrease) Decrease in accrued consumption taxes	169	(180)	2,178
Other, net	(571)	(47)	(7,358)
Subtotal	1,902	2,224	24,510
Interest and dividends received	165	164	2,126
Interest paid	(275)	(282)	(3,544)
Income taxes paid	(385)	(461)	(4,961)
Net cash provided by operating activities	1,407	1,645	18,131
Cash flows from investing activities: Purchase of time deposits	(22)	(22)	(284)
Proceeds from redemption of time deposits	22	22	284
Purchase of property and equipment	(1,453)	(2,080)	(18,737)
Proceeds from sales of property and equipment	573	43	7,384
Purchase of investments in securities	(37)	(13)	(477)
Proceeds from sales of investments in securities	1	1	13
Investments in loans receivable	(118)	(152)	(1,521)
Proceeds from collection of loans receivable	226		
I TOCCEUS ITOTII CONECTION OF TOANS TECCHVADIE		42	2,912
Other, net	(15)	42 1	
			2,912 (193) (10,619)
Other, net	(15)	1	(193)
Other, net	(15)	1	(193)
Other, net	(15) (823)	(2,158)	(193) (10,619)
Other, net	(15) (823) 988	(2,158)	(193) (10,619) 12,732
Other, net	(15) (823) 988 65	(2,158) (25) —	(193) (10,619) 12,732 838
Other, net	(15) (823) 988 65 (645)	(2,158) (25) (720)	(193) (10,619) 12,732 838 (8,312)
Other, net Net cash used in investing activities Cash flows from financing activities: Net increase (decrease) in short-term loans Proceeds from long-term debt Repayment of long-term debt Repayment of lease obligations Purchase of treasury stock	(15) (823) 988 65 (645) (1,013)	(2,158) (25) (720) (702)	(193) (10,619) 12,732 838 (8,312) (13,054)
Other, net Net cash used in investing activities Cash flows from financing activities: Net increase (decrease) in short-term loans Proceeds from long-term debt Repayment of long-term debt Repayment of lease obligations Purchase of treasury stock Dividends paid	(15) (823) 988 65 (645) (1,013) (1)	(2,158) (25) — (720) (702) (1)	(193) (10,619) 12,732 838 (8,312) (13,054) (13)
Other, net Net cash used in investing activities Cash flows from financing activities: Net increase (decrease) in short-term loans Proceeds from long-term debt Repayment of long-term debt Repayment of lease obligations Purchase of treasury stock	(15) (823) 988 65 (645) (1,013) (1) (182)	(2,158) (25) (720) (702) (1) (182)	(193) (10,619) 12,732 838 (8,312) (13,054) (13) (2,345)
Other, net Net cash used in investing activities Cash flows from financing activities: Net increase (decrease) in short-term loans Proceeds from long-term debt Repayment of long-term debt Repayment of lease obligations Purchase of treasury stock Dividends paid Dividends paid to minority interests	(15) (823) 988 65 (645) (1,013) (1) (182) (2)	(2,158) (25) (720) (702) (1) (182) (3)	(193) (10,619) 12,732 838 (8,312) (13,054) (13) (2,345) (26)
Other, net Net cash used in investing activities Cash flows from financing activities: Net increase (decrease) in short-term loans Proceeds from long-term debt Repayment of long-term debt Repayment of lease obligations Purchase of treasury stock Dividends paid Dividends paid to minority interests Net cash used in financing activities	(15) (823) 988 65 (645) (1,013) (1) (182) (2) (790)	(2,158) (25) (720) (702) (1) (182) (3) (1,633)	(193) (10,619) 12,732 838 (8,312) (13,054) (13) (2,345) (26) (10,180)

The accompanying Notes are an integral part of these statements.

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

TONAMI HOLDINGS CO., LTD. AND CONSOLIDATED SUBSIDIARIES

1. Basis of presenting financial statements

The accompanying unaudited consolidated financial statements have been prepared based on the accounts maintained by Tonami Holdings Co., Ltd. (the "Company") and consolidated subsidiaries in accordance with accounting principles generally accepted in Japan, which differ in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these unaudited consolidated financial statements, certain reclassifications and rearrangements have been made to the Company's consolidated financial statements issued domestically in order to present them in a format which is more familiar to readers outside Japan.

U.S. dollar amounts presented in the unaudited financial statements are included solely for convenience and should not be construed as representations that Japanese yen amounts have been or could in the future be converted into U.S. dollars. The rate of ¥77.60 = U.S.\$1, prevailing on September 30, 2012, has been used for the translation into U.S. dollar amounts in the unaudited financial statements.

2. Inventories

Inventories as at September 30, 2012 consisted of merchandise of ¥478 million (\$6,160 thousand), raw materials and supplies of ¥235 million (\$3,027 thousand), and work in process of 251 million (\$3,235 thousand).

3. Cash flow statements

Reconciliation of cash and time deposits shown in the unaudited consolidated balance sheets and cash and cash equivalents shown in the unaudited consolidated statements of cash flows as at September 30, 2012 and 2011, is as follows:—

-	.	.	.
	Million	Thousands of U.S. dollars	
	Six months	Six months	
	ended	ended	ended
	September 30,	September 30,	September 30,
	2012	2011	2012
Cash and time deposits	¥8,430	¥9,028	\$108,634
Time deposits with maturities exceeding three months	(45)	(34)	(580)
Cash and cash equivalents	¥8,385	¥8,994	\$108,054
		•	

4. Amounts per share Net income per share

1			
	7	U.S. dollars	
	Six months Six months		Six months
	September 30,	September 30,	September 30,
	2012	2011	2012
Net income per share:			
Basic	¥9.43	¥2.25	\$0.1215
Diluted	_	_	_
Cash dividends	2.00	2.00	0.0258

Basis for the calculation of basic and diluted net income per share for the six months ended September 30, 2012 and 2011, was as follows:—

	Million	ns of yen	Thousands of U.S. dollars
	Six months	Six months	Six months
	September 30,	September 30,	September 30,
	2012	2011	2012
Net income available to shareholders of common stock: Net income	¥856	¥204	\$11,031
Net income not available to shareholders of common stock	856 90,762,020	204 90,771,063	11,031

Diluted net income per share for the six months ended September 30, 2012 and 2011, is not presented since there were no outstanding potentially dilutive securities for the period.

5. Subsequent event

At a meeting held on November 9, 2012, the board of directors of the Company resolved the following interim cash dividends:—

		Thousands of
	Millions of yen	U.S. dollars
		• • • • • • • • • • • • • • • • • • • •
Dividends (¥2.00 per share)	¥181	\$2,339

6. Segment information

Information on operating revenues and income/loss by reportable segment

(a) For the six months ended September 30, 2011

	Millions of yen							
	Reportable segment							
	Logistics	Information	Sales	Subtotal	Others *1	Total	Adjustment *2	Consolidated
Operating revenues:	Logistics	processing	oaics	- Odototai				
Revenues from outside customers	¥53,656	¥1,254	¥3,189	¥58,099	¥467	¥58,566	¥ —	¥58,566
Intersegment revenues or transfers	13	129	2,788	2,930	345	3,275	(3,275)	_
Total	53,669	1,383	5,977	61,029	812	61,841	(3,275)	58,566
Segment income	¥ 102	¥ 14	¥ 147	¥ 263	¥ 58	¥ 321	¥ 33	¥ 354

(b) For the six months ended September 30, 2012

	Millions of yen							
		Reportable segment						
	Logistics	Information processing	Sales	Subtotal	Others *1	Total	Adjustment *2	Consolidated *3
Operating revenues:								
Revenues from outside customers	¥52,597	¥1,105	¥2,752	¥56,454	¥394	¥56,848	¥ —	¥56,848
Intersegment revenues or transfers	13	132	2,402	2,547	398	2,945	(2,945)	_
Total	52,610	1,237	5,154	59,001	792	59,793	(2,945)	56,848
Segment income	¥ 981	¥ 70	¥ 124	¥ 1,175	¥ 57	¥ 1,232	¥ 37	¥ 1,269

	Thousands of U.S. dollars							
		Reportable segment						
	Logistics	Information processing	Sales	Subtotal	Others *1	Total	Adjustment *2	Consolidated *3
Operating revenues:								
Revenues from outside customers	\$677,796	\$14,240	\$35,464	\$727,500	\$5,077	\$732,577	\$ —	\$732,577
Intersegment revenues or transfers	168	1,701	30,954	32,823	5,129	37,952	(37,952)	_
Total	677,964	15,941	66,418	760,323	10,206	770,529	(37,952)	732,577
Segment income	\$ 12,642	\$ 902	\$ 1,598	\$ 15,142	\$ 735	\$ 15,876	\$ 477	\$ 16,353

Notes:

1. "Others" corresponds to operating segments that are not included in the reported operating segments and includes automobile repair and direct mail service.

2. Adjustments are as follows:

Adjustments of segment income

For the six months ended September 30, 2012 and 2011, adjustments of segment income amounted to ¥37 million (\$477 thousand) and ¥33 million, respectively. Adjustments include intersegment eliminations and corporate expenses not allocated to any reportable segments. For the six months ended September 30, 2012 and 2011, the above-mentioned intersegment eliminations amounted to ¥356 million (\$4,584 thousand) and ¥359 million, respectively, and corporate expenses not allocated to any reportable segments amounted to ¥(319) million (\$(4,107) thousand) and ¥(326) million, respectively. Corporate expenses are mainly expenses of the Company's operations that do not belong to any reportable segments.

3. Segment income is adjusted to operating income in the quarterly consolidated statement of operations.

CONSOLIDATED SUBSIDIARIES

Logistics Company Name	Business Line
Tonami Transportation Co., Ltd.	Road haulage
Tonami Transportation Shinetsu Co., Ltd.	Road haulage
Tonami Transportation Chugoku Co., Ltd.	Road haulage
Kanto Tonami Transportation Co., Ltd.	Road haulage
Gosei Tonami Transportation Co., Ltd.	Road haulage
Tonami Shutoken Logistics Co., Ltd.	Road haulage
Osaka Tonami Transportation Co., Ltd.	Road haulage
Zento Transportation Co., Ltd.	Road haulage
Ishikawa Tonami Transportation Co., Ltd.	Road haulage
Ibaraki Tonami Transportation Co., Ltd.	Road haulage
Kansai Tonami Transportation Co., Ltd.	Road haulage
Chukyo Tonami Transportation Co., Ltd.	Road haulage
Fukui Tonami Transportation Co., Ltd.	Road haulage
Niigata Tonami Transportation Co., Ltd.	Road haulage
Takefu Transportation Co., Ltd.	Road haulage
Anan Transportation Co., Ltd.	Road haulage
Nationwide Shirobo JSE Courier Co., Ltd.	Road haulage
Tonami Global Logistics Co., Ltd.	Harbor transport service
Keishin Warehouse Co., Ltd.	Warehousing
Daiichi Warehouse Co., Ltd.	Warehousing
Non-logistics Company Name	Business Line
Tonami Trading Co., Ltd.	Trading Company
Toyo Gomu Hokuriku Hanbai Co., Ltd.	Sale of tires
Keishin System Research Co., Ltd.	Development and sale of software
Tonami Business Service Co., Ltd.	Financial service
Tonami Staff Support Co., Ltd.	Temporary Staffing
Toyo Tire Toyama shop Co., Ltd.	Sale of tires
Tonami Automobile Technology Research Institute Co., Ltd.	Automobile technology R&D
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BOARD OF DIRECTORS AND CORPORATE AUDITORS

President and Representative Director

Katsusuke Watanuki

Managing Director

Yasuo Terabayashi

Director and Senior Adviser

Yoshihiro Minami

Directors

Shigeki Sakamoto Shigeyuki Okada Yoshimi Nagahara

Kazuo Takata

Mitsuharu Wadachi

Standing Corporate Auditors

Mitsuo Matsuda Masafumi Takebe

Corporate Auditors

Shinichiro Inushima Yohji Ishiguro Toshio Kaido

(As of September 30, 2012)

CORPORATE DATA

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Fax: (0766) 32-1077

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Date of Establishment

June 1943

Common Stock

¥14,183 million

Issued and Outstanding Shares

97,610,118 shares

(As of September 30, 2012)



TONAMITONAMI HOLDINGS CO., LTD.

URL:http://www.tonamiholdings.co.jp/