

# 2016 Semiannual Report

For the six-month period ended September 30, 2015

TONAMI HOLDINGS CO., LTD.



**TONAMI**

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## **Forward-Looking Statements**

This report includes forward-looking statements that represent Tonami Group's assumptions and expectations in light of currently available information. These statements reflect industry trends, clients' situations and other factors, and involve risks and uncertainties which may cause actual performance results to differ from those discussed in the forward-looking statements in accordance with changes in the business environment.

## A MESSAGE FROM THE PRESIDENT

I welcome this opportunity to report to our shareholders on our operating environment and business results for the six-month period ended September 30, 2015.

### Initiatives in and Performance for the First six-month period

During the first six-month period, the Japanese economy remained on a moderate recovery trend, as shown by the depreciation of the Japanese yen, rise in stock prices, and improvement in corporate earnings and labor market due to the economic and monetary-easing policies.

In April 2015, the Group started its new Three-year Medium-Term Business Plan covering the period from April 1, 2015 to March 31, 2018, “Leading step up 2017 — Aiming for even higher-quality management!” Based on the progress of the structural reform of the business in accordance with the previous Three-year Medium-Term Business Plan, we continue to position these three years as a period for further growth, and are committed to enhancing the quality and comprehensive strength of the Group as a whole in order to achieve expansion of earnings base by providing high-value-added services.

## UNAUDITED CONSOLIDATED FINANCIAL HIGHLIGHTS

TONAMI HOLDINGS CO., LTD. AND CONSOLIDATED SUBSIDIARIES

	Millions of yen		Thousands of U.S. dollars (Note 1)
	Six months ended September 30, 2015	Six months ended September 30, 2014	Six months ended September 30, 2015
<b>For the period:</b>			
Operating revenues .....	¥ 60,325	¥ 59,710	\$ 502,884
Logistics .....	55,575	55,290	463,286
Information processing .....	1,479	1,441	12,335
Sales .....	2,929	2,646	24,422
Others .....	340	331	2,841
Operating income .....	2,344	1,891	19,540
Net income attributable to owners of the parent .....	1,589	1,422	13,247
Total comprehensive income .....	1,885	1,761	15,714
<b>Per share (yen and U.S. dollars) (Note 2)</b>			
Net income, basic .....	¥ 17.52	¥ 15.68	\$ 0.1460
Net income, diluted (Note 3).....	—	—	—
Cash dividends .....	3.00	2.50	0.0027
	September 30, 2015	March 31, 2015	September 30, 2015
<b>At period-end:</b>			
Total assets .....	¥120,108	¥120,887	\$1,001,237
Total net assets .....	56,209	54,647	468,567

Notes: 1. These financial statements are in principle presented in Japanese yen, and U.S. dollar amounts presented herein are included solely for convenience of readers outside Japan. The rate of ¥119.96 = U.S.\$1, prevailing on September 30, 2015, has been used for the translation into U.S. dollar amounts. Such translation should not be construed as representations that the Japanese yen amount can be or have been converted into U.S. dollars at that rate.  
2. The computation of profit per share of common stock is based on the weighted average number of shares outstanding (which represents the number of issued shares less treasury stock.) during each period.  
3. Diluted profit per share is not presented for the six months ended September 30, 2015 and 2014, since there were no residual securities.

As a part of our initiatives, in June of this year, we implemented an organizational reform of our core companies, whereby sales divisions of the “mainstay LTL business” and the “key 3PL business” were integrated and reorganized to strengthen the integrated sales system enabling flexible “marketing development and proposal-driven marketing.”

### **Full-Year Outlook**

The Group is pushing forward with the implementation of our growth strategy aimed at achieving the performance targets of the new Three-year Medium-Term Business Plan. In particular, we will strive to improve corporate value by working to strengthen the growth potential of our businesses (promotion of proposal-driven marketing, improvement of the Company’s competitive power, integration of subsidiaries, restructuring of the Group’s businesses, etc.), enhance existing businesses (development of logistic bases, business and capital alliances, M&As, etc.) and further strengthen cooperation with business partners.

### **Interim Dividend**

We have paid an interim dividend of ¥3.00 per share. We will continue making a concerted effort to raise business performance so as to meet the expectations of our shareholders. In all our endeavors, we will be grateful for your continued support.

December 2015



Katsusuke Watanuki  
President and Representative Director

## OVERVIEW OF OPERATIONS

### Market Conditions

In the logistics industry, the business climate continued to change rapidly as shown by factors including a sharp increase in outsourcing costs associated with an increasingly serious shortage of truck drivers, a rise in freight charges and unit rates, an increase in personnel costs, and further diversification of customer needs associated with changes in the logistics structure.

In these circumstances, in the road haulage business and the freight forwarding business, we strove to secure stable revenues by expanding businesses with new customers while deepening relationships with existing ones and endeavoring to maintain freight charges at a reasonable level. At the same time, we strove to expand the businesses, including third-party logistics (3PL).

### Results of Operations

As a result, the Group's operating revenues during the six months ended September 30, 2015 amounted to ¥60,325 million, an increase of 1.0% compared with the same period of the previous year.

With regard to profits, amid cost increases from high subcontractor fees and rising raw material costs, operating income increased 23.9% to ¥2,344 million, thanks to efforts such as cost management corresponding to business volume and continual revisions to freight charges and unit rates, and lower fuel prices.

Net income attributable to owners of the parent increased 11.7% to ¥1,589 million.

## RESULTS BY SEGMENT

### Logistics

Handling volumes related to consumer goods as well as logistics and retail have gradually improved due to factors including recovery from the decline in demand following the last-minute demand before the consumption tax increase in the previous fiscal year, and operating revenues from the logistics-related business amounted to ¥55,575 million, an increase of 0.5% compared with the same period of the previous year. Segment income was ¥2,027 million, an increase of 29.4% due to factors including promotion of initiatives to maintain freight charges at a reasonable level and lower fuel prices.

### Information Processing Business

Operating revenues from the information processing business increased 2.6% to ¥1,479 million. Segment income was ¥125 million, an increase of 21.6%.

### Sales Businesses

Operating revenues from the sales business, which includes merchandising, consignment sales, and a non-life insurance agency, amounted to ¥2,929 million, an increase of 10.7%. Segment income was ¥117 million, a decrease of 0.8%.

### Others Businesses

Operating revenues from other businesses, which include automobile repair and direct mail service, amounted to ¥340 million, an increase of 2.8%. Segment income decreased 1.9% to ¥59 million.

**UNAUDITED CONSOLIDATED BALANCE SHEETS**  
**TONAMI HOLDINGS CO., LTD. AND CONSOLIDATED SUBSIDIARIES**

September 30, 2015 and March 31, 2015

	Millions of yen		Thousands of U.S. dollars (Note 1)
	September 30, 2015	March 31, 2015	September 30, 2015
<b>ASSETS</b>			
<b>Current assets:</b>			
Cash and time deposits .....	¥ 11,641	¥ 12,252	\$ 97,046
Trade receivables:			
Notes and accounts .....	19,440	20,530	162,062
Less: allowance for doubtful accounts .....	(52)	(58)	(439)
Inventories (Note 2) .....	872	574	7,272
Deferred tax assets .....	698	714	5,822
Other current assets .....	2,339	2,063	19,505
Total current assets .....	34,940	36,076	291,268
<b>Property and equipment:</b>			
Land .....	40,034	40,294	333,731
Buildings and structures .....	20,891	21,273	174,150
Machinery and vehicles .....	2,331	2,196	19,435
Other .....	8,011	7,404	66,782
Total property and equipment .....	71,268	71,168	594,099
<b>Investments and other assets:</b>			
Investments in securities .....	8,840	8,453	73,692
Goodwill .....	9	10	76
Other .....	5,050	5,178	42,103
Total investments and other assets .....	13,899	13,642	115,871
Total assets .....	¥120,108	¥120,887	\$1,001,237

*The accompanying Notes are an integral part of these statements.*

	Millions of yen		Thousands of U.S. dollars (Note 1)
	September 30, 2015	March 31, 2015	September 30, 2015
<b>LIABILITIES</b>			
<b>Current liabilities:</b>			
Short-term bank loans .....	¥ 10,640	¥ 10,770	\$ 88,696
Current portion of long-term debt .....	2,726	1,055	22,726
Current portion of bonds with subscription rights to shares .....	5,000	5,000	41,681
Trade notes and accounts payable .....	10,704	11,367	89,231
Income taxes payable .....	971	1,225	8,099
Other current liabilities .....	8,676	9,915	72,325
Total current liabilities .....	38,718	39,333	322,758
<b>Long-term liabilities:</b>			
Long-term debt, less current portion thereof .....	3,693	5,908	30,786
Deferred tax liability .....	2,249	2,119	18,754
Deferred tax liabilities from revaluation reserve for land .....	3,977	3,977	33,161
Net defined benefit liability .....	6,727	6,747	56,084
Retirement benefits for directors and corporate auditors .....	101	130	847
Other long-term liabilities .....	8,430	8,022	70,279
Total long-term liabilities .....	25,180	26,906	209,911
Total liabilities .....	63,899	66,240	532,669
<b>NET ASSETS</b>			
<b>Shareholders' equity:</b>			
Common stock:			
Authorized: 299,200,000 shares at September 30, 2015 299,200,000 shares at March 31, 2015			
Issued: 97,610,118 shares at September 30, 2015 97,610,118 shares at March 31, 2015 .....	14,182	14,182	118,228
Capital surplus .....	11,682	11,682	97,384
Retained earnings .....	23,596	22,324	196,702
Treasury stock, at cost: 6,917,083 shares at September 30, 2015 and 6,896,199 shares at March 31, 2015 .....	(2,033)	(2,028)	(16,951)
Total shareholders' equity .....	47,427	46,160	395,363
<b>Accumulated other comprehensive income:</b>			
Unrealized gain on securities .....	2,195	1,957	18,303
Revaluation reserve for land .....	6,182	6,182	51,539
Remeasurements of defined benefit plans .....	309	256	2,579
Total accumulated other comprehensive income .....	8,687	8,395	72,421
<b>Non-controlling interests:</b>			
Non-controlling interests .....	94	91	784
Total net assets .....	56,209	54,647	468,567
Total liabilities and net assets .....	¥120,108	¥120,887	\$1,001,237

**UNAUDITED CONSOLIDATED STATEMENTS OF INCOME AND  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
TONAMI HOLDINGS CO., LTD. AND CONSOLIDATED SUBSIDIARIES

For the six months ended September 30, 2015 and 2014

	Millions of yen		Thousands of U.S. dollars (Note 1)
	2015	2014	2015
<b>Operating revenues:</b>			
Operating revenues .....	¥60,325	¥59,710	\$502,884
	60,325	59,710	502,884
<b>Operating costs and selling, general and administrative expenses:</b>			
Operating cost .....	55,045	54,940	458,863
Selling, general and administrative expenses .....	2,936	2,878	24,480
	57,981	57,818	483,344
<b>Operating income</b>	<b>2,344</b>	<b>1,891</b>	<b>19,540</b>
<b>Other income and expenses:</b>			
Interest and dividend income .....	179	174	1,499
Equity in earnings of affiliates .....	33	37	278
Gain on disposal/sales of property and equipment, net .....	55	21	460
Interest expenses .....	(138)	(145)	(1,157)
Other, net .....	41	188	342
	170	275	1,423
<b>Income before income taxes</b> .....	<b>2,514</b>	<b>2,166</b>	<b>20,963</b>
<b>Income taxes:</b>			
Current .....	912	627	7,603
Deferred .....	9	107	76
	921	735	7,680
<b>Net income</b> .....	<b>1,593</b>	<b>1,431</b>	<b>13,283</b>
<b>Net income attributable to non-controlling interests</b> .....	<b>4</b>	<b>8</b>	<b>36</b>
<b>Net income attributable to owners of the parent</b> .....	<b>¥ 1,589</b>	<b>¥ 1,422</b>	<b>\$ 13,247</b>
<b>Net income attributable to non-controlling interests</b> .....	<b>4</b>	<b>8</b>	<b>36</b>
<b>Net income</b> .....	<b>1,593</b>	<b>1,431</b>	<b>13,283</b>
<b>Other comprehensive income</b>			
Valuation difference on other securities .....	238	274	1,987
Remeasurements of defined benefit plans .....	53	55	443
Share of other comprehensive income of associates accounted for using equity method .....	0	0	1
Total other comprehensive income .....	291	330	2,431
<b>Total comprehensive income</b> .....	<b>1,885</b>	<b>1,761</b>	<b>15,714</b>
Total comprehensive income attributable to:			
Owners of the parent .....	1,880	1,753	15,679
Non-controlling interests .....	4	8	36

The accompanying Notes are an integral part of these statements.



**UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**TONAMI HOLDINGS CO., LTD. AND CONSOLIDATED SUBSIDIARIES**

For the six months ended September 30, 2015 and 2014

	Millions of yen		Thousands of U.S. dollars (Note 1)
	2015	2014	2015
<b>Cash flows from operating activities:</b>			
Income before income taxes .....	¥ 2,514	¥ 2,166	\$ 20,963
Depreciation and amortization .....	2,242	2,084	18,690
Gain on disposal/sales of property and equipment, net .....	(55)	(21)	(460)
Loss on devaluation of investments in securities .....	7	0	64
Loss on devaluation of golf club memberships .....	—	1	—
Amortization of goodwill .....	1	(36)	16
Gain on negative goodwill .....	—	(37)	—
Equity in earnings of unconsolidated subsidiaries and affiliates .....	(33)	(37)	(278)
Decrease in allowance for doubtful accounts .....	(22)	(62)	(186)
Increase (decrease) in net defined benefit liability .....	57	(305)	475
Decrease in directors' and corporate auditors' retirement benefits .....	(28)	(7)	(241)
Increase in accrued bonuses to employees .....	80	69	672
Interest and dividend income .....	(179)	(174)	(1,499)
Interest expenses .....	138	145	1,157
Decrease in trade receivables .....	1,089	1,517	9,082
Increase in inventories .....	(297)	(256)	(2,483)
Decrease in accounts payable .....	(663)	(1,078)	(5,528)
(Decrease) increase in accrued consumption taxes .....	(1,162)	474	(9,687)
Other, net .....	(827)	(258)	(6,895)
Subtotal .....	2,862	4,185	23,861
Interest and dividends received .....	179	173	1,499
Interest paid .....	(140)	(143)	(1,175)
Income taxes paid .....	(1,057)	(832)	(8,818)
Net cash provided by operating activities .....	1,843	3,382	15,367
<b>Cash flows from investing activities:</b>			
Purchase of time deposits .....	(24)	(37)	(203)
Proceeds from redemption of time deposits .....	34	35	283
Purchase of property and equipment .....	(1,080)	(1,351)	(9,007)
Proceeds from sales of property and equipment .....	375	76	3,129
Purchase of investments in securities .....	(28)	(24)	(237)
Payment for purchase of investments in consolidated subsidiaries .....	—	(141)	—
Investments in loans receivable .....	(214)	(264)	(1,785)
Proceeds from collection of loans receivable .....	219	210	1,829
Other, net .....	29	0	244
Net cash used in investing activities .....	(689)	(1,496)	(5,747)
<b>Cash flows from financing activities:</b>			
Net decrease in short-term loans .....	(130)	(1,040)	(1,084)
Proceeds from long-term debt .....	100	4,070	834
Repayment of long-term debt .....	(645)	(3,044)	(5,378)
Repayments of lease obligations .....	(756)	(945)	(6,305)
Purchase of treasury stock .....	(4)	(1)	(38)
Dividends paid .....	(317)	(226)	(2,647)
Dividends paid to non-controlling interests .....	(1)	(5)	(12)
Net cash used in financing activities .....	(1,755)	(1,193)	(14,630)
<b>Net increase (decrease) in cash and cash equivalents .....</b>	<b>(601)</b>	<b>692</b>	<b>(5,011)</b>
<b>Cash and cash equivalents at beginning of period .....</b>	<b>12,185</b>	<b>9,238</b>	<b>101,578</b>
<b>Cash and cash equivalents at end of period (Note 3) .....</b>	<b>¥11,584</b>	<b>¥ 9,931</b>	<b>\$ 96,566</b>

The accompanying Notes are an integral part of these statements.

**NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**TONAMI HOLDINGS CO., LTD. AND CONSOLIDATED SUBSIDIARIES**

**1. Basis of presenting financial statements**

The accompanying unaudited consolidated financial statements have been prepared based on the accounts maintained by Tonami Holdings Co., Ltd. (the "Company") and consolidated subsidiaries in accordance with accounting principles generally accepted in Japan, which differ in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these unaudited consolidated financial statements, certain reclassifications and rearrangements have been made to the Company's consolidated financial statements issued domestically in order to present them in a format which is more familiar to readers outside Japan.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which the Company is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥119.96 to U.S.\$1, the approximate rate of exchange at September 30, 2015. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

**2. Inventories**

Inventories as at September 30, 2015 consisted of merchandise of ¥534 million (\$4,452 thousand), raw materials and supplies of ¥194 million (\$1,624 thousand), and work in process of ¥143 million (\$1,195 thousand).

**3. Cash flow statements**

Reconciliation of cash and time deposits shown in the unaudited consolidated balance sheets and cash and cash equivalents shown in the unaudited consolidated statements of cash flows as at September 30, 2015 and 2014 is as follows:—

	Millions of yen		Thousands of U.S. dollars
	September 30, 2015	September 30, 2014	September 30, 2015
Cash and time deposits .....	¥11,641	¥10,006	\$97,046
Time deposits with maturities exceeding three months .....	(57)	(75)	(480)
Cash and cash equivalents .....	¥11,584	¥ 9,931	\$96,566

**4. Amounts per share**

*Net income per share*

	Yen		U.S. dollars
	Six months ended September 30, 2015	Six months ended September 30, 2014	Six months ended September 30, 2015
Basic .....	¥17.52	¥15.68	\$0.1460
Diluted .....	—	—	—
Cash dividends .....	3.00	2.50	0.0250

Basis for the calculation of net income per share for the six months ended September 30, 2015 and 2014 was as follows:—

	Millions of yen		Thousands of U.S. dollars
	Six months ended September 30, 2015	Six months ended September 30, 2014	Six months ended September 30, 2015
Net income per share:			
Net income .....	¥1,589	¥1,422	\$13,248
Net income not available to shareholders of common stock .....	—	—	—
Net income available to shareholders of common stock .....	1,589	1,422	13,248
Weighted-average number of shares of common stock outstanding (shares) .....	90,708,495	90,735,366	

Diluted net income per share is not presented for the six months ended September 30, 2015 and 2014 since there were no outstanding potentially dilutive securities.

## 5. Subsequent events

At a meeting held on November 6, 2015, the board of directors of the Company resolved the following interim cash dividends:—

	Millions of yen	Thousands of U.S. dollars
Cash dividends (¥3.00 per share)	¥272	\$2,269

## 6. Segment information

Information on operating revenues and income/loss by reportable segment

### (a) For the six months ended September 30, 2014

	Millions of yen							
	Reportable segment				Others *1	Total	Adjustment *2	Consolidated *3
	Logistics	Information processing	Sales	Total				
Operating revenues:								
1. Revenues from outside customers	¥55,290	¥1,441	¥2,646	¥59,378	¥331	¥59,710	¥ —	59,710
2. Intersegment revenues or transfers	10	143	2,383	2,537	184	2,721	(2,721)	—
Total	55,301	1,585	5,029	61,916	516	62,432	(2,721)	59,710
Segment income	¥ 1,567	¥ 103	¥ 118	¥ 1,788	¥ 60	¥ 1,849	¥ 42	¥ 1,891

### (b) For the six months ended September 30, 2015

	Millions of yen							
	Reportable segment				Others *1	Total	Adjustment *2	Consolidated *3
	Logistics	Information processing	Sales	Total				
Operating revenues:								
1. Revenues from outside customers	¥55,575	¥1,479	¥2,929	¥59,985	¥340	¥60,325	¥ —	60,325
2. Intersegment revenues or transfers	11	164	1,853	2,029	134	2,164	(2,164)	—
Total	55,587	1,644	4,783	62,014	475	62,490	(2,164)	60,325
Segment income	¥ 2,027	¥ 125	¥ 117	¥ 2,269	¥ 59	¥ 2,329	¥ 14	¥ 2,344

	Thousands of U.S. dollars							
	Reportable segment				Others *1	Total	Adjustment *2	Consolidated *3
	Logistics	Information processing	Sales	Total				
Operating revenues:								
1. Revenues from outside customers	\$463,286	\$12,335	\$24,422	\$500,042	\$2,841	\$502,884	\$ —	\$502,884
2. Intersegment revenues or transfers	94	1,373	15,454	16,921	1,119	18,040	(18,040)	—
Total	463,380	13,707	39,876	516,964	3,960	520,924	(18,040)	502,884
Segment income	\$ 16,899	\$ 1,048	\$ 976	\$ 18,923	\$ 497	\$ 19,420	\$ 120	\$ 19,540

\*1 "Others" corresponds to operating segments that are not included in the reported operating segments and includes automobile repair and direct mail service.

\*2 Adjustments are as follows:

Adjustments of segment income

For the six months ended September 30, 2015 and 2014, adjustments of segment income amounted to ¥14 million (\$120 thousand) and ¥42 million, respectively. Adjustments include intersegment eliminations and corporate expenses not allocated to any reportable segments.

For the six months ended September 30, 2015 and 2014, the above-mentioned intersegment eliminations amounted to ¥389 million (\$3,243 thousand) and ¥391 million, respectively, and corporate expenses not allocated to any reportable segments amounted to ¥(374) million (\$(3,122) thousand) and ¥(349) million, respectively. Corporate expenses are mainly expenses of the Company's operations that do not belong to any reportable segments.

\*3 Segment income is adjusted to operating income in the unaudited consolidated statements of income.

## CONSOLIDATED SUBSIDIARIES

### Logistics

Company Name	Business Line
Tonami Transportation Co., Ltd.	Road haulage
Tonami Transportation Shinetsu Co., Ltd.	Road haulage
Tonami Transportation Chugoku Co., Ltd.	Road haulage
Kanto Tonami Transportation Co., Ltd.	Road haulage
Gosei Tonami Transportation Co., Ltd.	Road haulage
Tonami Shutoken Logistics Co., Ltd.	Road haulage
Tonami Kinki Logistics Co., Ltd.	Road haulage
Zento Transportation Co., Ltd.	Road haulage
Ishikawa Tonami Transportation Co., Ltd.	Road haulage
Ibaraki Tonami Transportation Co., Ltd.	Road haulage
Chukyo Tonami Transportation Co., Ltd.	Road haulage
Fukui Tonami Transportation Co., Ltd.	Road haulage
Niigata Tonami Transportation Co., Ltd.	Road haulage
Takefu Transportation Co., Ltd.	Road haulage
Anan Transportation Co., Ltd.	Road haulage
Ryosei Logistics Co., Ltd.	Road haulage
Tonami Global Logistics Co., Ltd.	Harbor transport service
Keishin Warehouse Co., Ltd.	Warehousing
Daiichi Warehouse Co., Ltd.	Warehousing

### Non-logistics

Company Name	Business Line
Tonami Trading Co., Ltd.	Trading Company
Toyo Gomu Hokuriku Hanbai Co., Ltd.	Sale of tires
Keishin System Research Co., Ltd.	Development and sales of software
Client Focus Co., Ltd.	Development and sales of software
Tonami Business Service Co., Ltd.	Financial service
Tonami Automobile Technology Research Institute Co., Ltd.	Automobile technology R&D

## **BOARD OF DIRECTORS AND CORPORATE AUDITORS**

### **President and Representative Director**

Katsusuke Watanuki

### **Managing Director**

Yasuo Terabayashi

### **Directors**

Yoshimi Nagahara

Kazuo Takata

Shinichi Izumi

Takeshi Akamatsu

Mitsuharu Wadachi

### **Outside Director**

Shinichiro Inushima

### **Standing Corporate Auditors**

Mitsuo Matsuda

Masafumi Takebe

### **Corporate Auditors**

Yohji Ishiguro

Toshio Kaido

(As of September 30, 2015)

## **CORPORATE DATA**

### **Head Office**

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Tokyo 103-0012, Japan

Phone: +81-3-3664-5403

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### **Date of Establishment**

June 1943

### **Common Stock**

¥14,182 million

### **Issued and Outstanding Shares**

97,610,118 shares

(As of September 30, 2015)



**TONAMI**  
**TONAMI HOLDINGS CO., LTD.**

URL:<http://www.tonamiholdings.co.jp/>